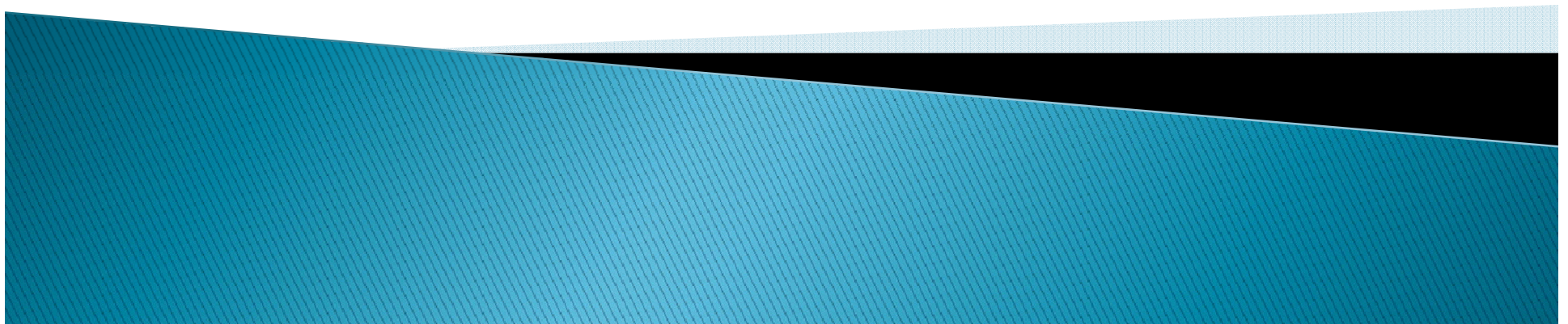




2016 General Membership Meeting

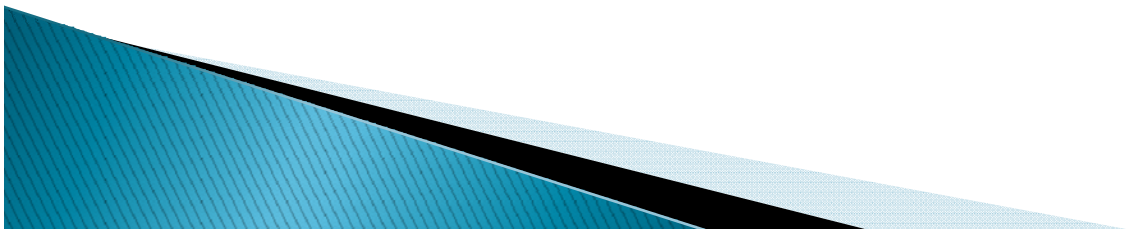
Monday, January 25, 2016





Agenda (continued)

- 2016 Board Nominations
- Proposed Membership Dues Increase
- 2016 Proposed Bylaw Amendment
- 2016 Proposed Bylaw Adoption
- Adjournment



2015 GMM Minutes

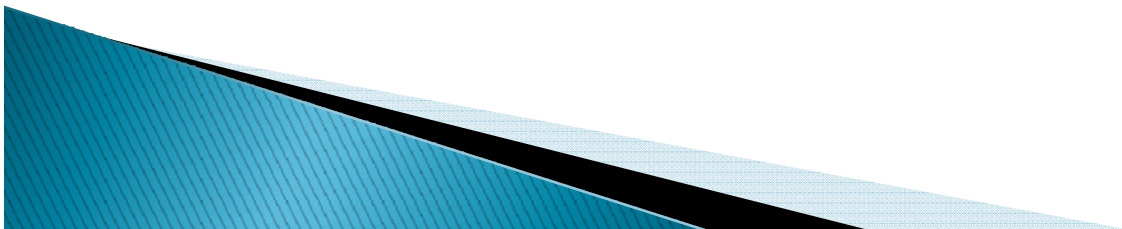


2015 General Membership Meeting – Summary

- Treasurer's Report - Joel Berenson
 - Dues unchanged at \$1,350 Voting, \$675 Sustaining.
 - Bond raised to \$2,945.
 - Overall Profit of \$2,900

- Committee Reports:
 - **Membership:** Paula Driscoll
 - **Pool:** Hillary DeMello and Orna Miles
 - **Tennis :** Liz Cowles and Mike Knight
 - **House & Grounds:** Joe Richard
 - **Social:** Sue McPhee and Marillian Missiti
 - **Youth:** Lauren Dillon
 - **Web Site:** Jim Vanaria

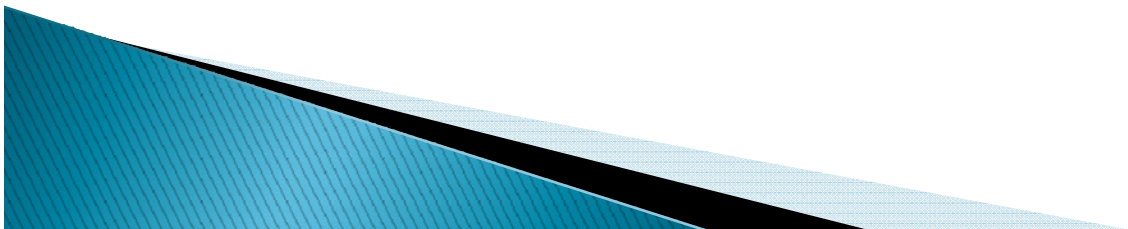
- 2015 Board Nominations and Vote





2015 GMM Minutes continued

- Extension of Tennis Court Assessment of \$375 through 2020 for New Members only and Vote
- Proposed Lifetime Honorary Memberships and Vote
 - Irma Carter
 - Gloria Moll
- 2015 Proposed Bylaw Amendment to Article VI - Resignations, Section 3 and Vote
- All articles passed





Treasurer's Report

Treasurer: Joel Berenson

Financial highlights of the fiscal year ending 10/31/2015:

- Profit of \$40,000 – down \$44,000 from prior year. This decrease is due to there being \$32,000 less in special assessments collected in the current year, maintenance costs increasing by \$13,000, payroll increasing by \$4,000, real estate taxes increasing by \$1,000, insurance increasing by \$1,000 and depreciation decreasing by \$7,000.
- Cash at end of the year \$224,000 - down \$129,000 from prior year. This decrease is mainly due to the fact that we paid \$199,000 for the tennis court project in the current year (cost of \$271,000 net of bank financing of \$72,000), purchased \$9,000 in equipment, collected \$25,000 in increased bonds and a cash profit before depreciation of \$53,000.
- In addition to the tennis court project disbursements there were \$9,000 of capital/asset - equipment additions during the year. The following were purchased during the past year: Time clock, speakers and amplifier, ice maker, lap top computer, two new refrigerators, freezer, hot water heater and a defibrillator.





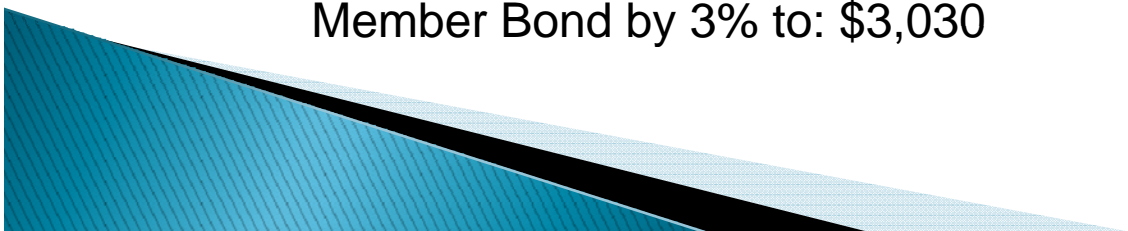
Treasurer's Report (continued)

➤ Recommended Dues for 2016:

- Voting Member: \$1,450 increase of \$100
- Sustaining Member: \$ 725 increase of \$ 50
- This recommended dues increase is to help cover our cost for the increased payroll costs due to the Massachusetts new minimum wage law increases of \$1 per hour for 2015 and an additional \$1 per hour for 2016. The minimum wage was \$8 per hour in 2014. It was increased to \$9 per hour in 2015 and it has increased to \$10 per hour for 2016. Also, this increase will help us cover the cost of an increased salary for the club general manager as well as the salary of the new assistant general manager.

➤ Bond for 2016: Increase 3%

- BoG has voted, in accordance with Club By-Laws, to increase the New Member Bond by 3% to: \$3,030





Committee Reports

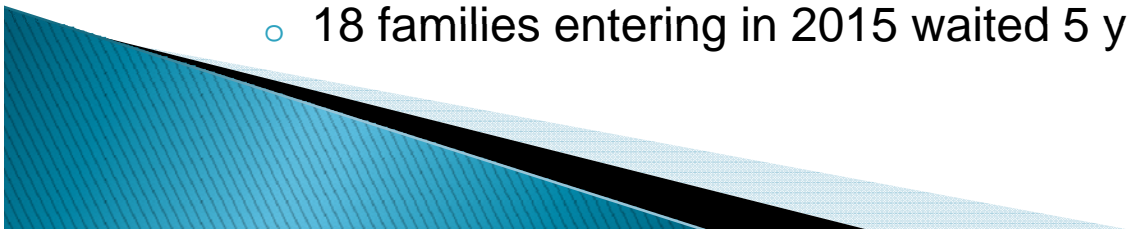
Membership: Paula Driscoll

2015 Summary

- 177 Voting Members
 - 21 New
 - 27 Resigned
 - 14 Resigned from Wedgewood
 - 13 Moved from Voting to Sustaining

- 83 Sustaining Members
 - 13 New
 - 5 Resigned

- 182 on the Waiting List
 - 36 Families added to the waiting list in 2015
 - 3 families entering in 2015 waited 6 years
 - 18 families entering in 2015 waited 5 years



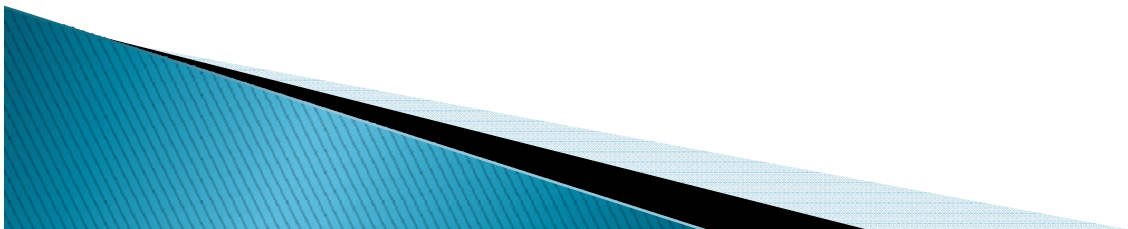


Committee Reports

Membership Continued:

August Membership

- Offered August Membership to the top Twelve (12) Families on the waitlist.
- Six (6) Families accepted August Membership.
- Gives families high up on the waitlist an opportunity to experience Wedgewood at a time when it is not as crowded.
- WW Board agrees to continue with the August Membership plan.





Committee Reports

Membership continued:

Sustaining Membership Plan:

- Continue to replace voting members who resign from Wedgewood as well as those families who move to sustaining membership status, up to a maximum of 25 new families per year.
- 2015 had 13 Families move to Sustaining Membership.
- 2016 Projection:
 - Twenty-Three (23) families will have 10 or more years Voting Membership
 - Eleven (11) of these families also have children 14 years or older; therefore, will need to confirm whether they will move to Sustaining Membership.
- Conduct annual review of membership data to confirm that projections are accurate.



Committee Reports



Pool Committee: Orna Miles and Joan Palazzo

➤ Pool Committee Members:

- Welcome back: G. Stephan, J. Kravitz, S. Kriesberg, C. Demeo, K. Fallon, L. Felice, K. Doucet, B. Kaplan, S. Stuzynski
- New Members: L. McGinness, B. Weber, E. Wirth, V. Leida, D. Regan, M. Zorn, K. Marcus, D. Girifalco

➤ Returning Coaching Staff: Alex and Tatiana Snegour

- Alex: PhD Sports Psychology; former coach at School of Olympic Reserve, Moscow, USA swim teams in NE; currently masters swim coach at Boston Sports Club.
- Tatiana: Masters Physical Ed.; former member of Russian National Synchronized Swimming Team; started synchronized swim team in US and coached competitive swimming.
- Svetlana Snegour returned as assistant swim coach and Kate Gryniewicz returned as dive coach.

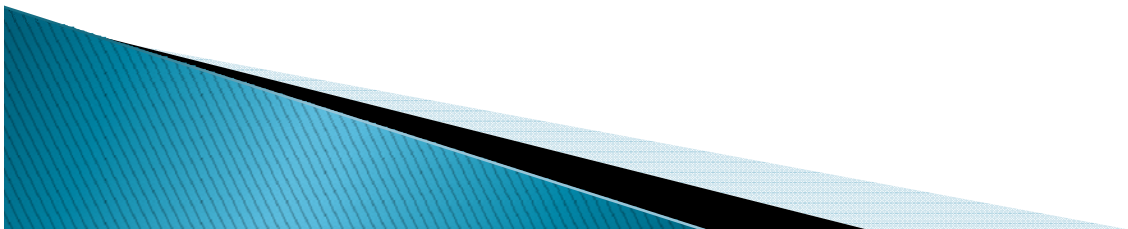


Committee Reports



Pool Committee Continued:

- **Swim and Dive Lessons:**
 - 193 children took swim lessons.
 - 33 children took dive lessons
- **Swim & Dive Team – Colonial League:**
 - Swim Team = 94 participants Dive Team = 15 participants
 - Competed in 4 dual meets, 4 Dive only meets, All Stars Meet, Colonial Classics, Swim championships and Dive championships. Wedgewood finished in 4th place at Championships. It was a great team effort rallying those final points at the end of the meet to go ahead.
- **Wedgewood hosted Colonial League All Stars Meet :**
 - The meet was very well attended and successful.



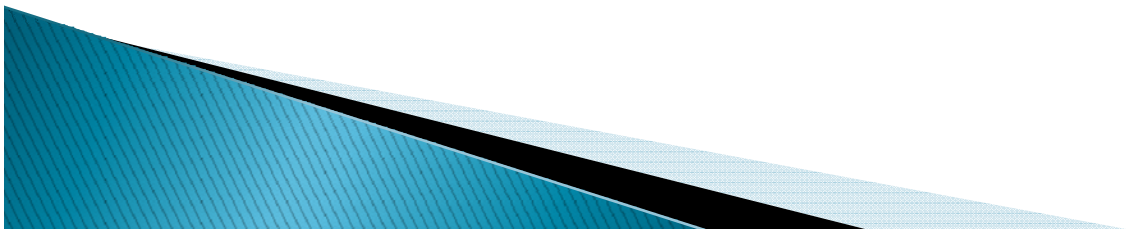
Committee Reports



Tennis Committee: Liz Cowles and Soraya Stevens

Tennis Highlights from 2015 Season:

- John Geilfuss returned for his 6th season as WW's Tennis Pro; Marjorie Marino returned as Assistant, many additions to the staff
- Upper court construction started fall 2015 to be completed May 2016
- Youth Tennis:
 - 140 kids participated in tennis lessons and 65 on tennis teams
 - Boys A Teams: Both teams went to championships
 - Intra Team continued with approximately 10 players
 - B Team had about 15 players participating
 - Girls Team continued to practice and attend matches but still working on match numbers – other clubs also struggling with girls teams





Committee Reports

Tennis Highlights from 2015 Season:

- **Adult Tennis Classes:** Tuesday Tennis Skill Builder, free Intro to Tennis, Adult Monday Morning Clinic, Thursday evening Cardio Tennis, continued to be popular.
- Many of the former Intro to Tennis participants joined the Skill Builder and Round Robins.
- Adult Round Robins and Tennis Ladders continued to have good participation
- **Tennis Socials:**
 - Fourth Annual Wedgewood Cup Tennis Event on Family Day was a success with approximately 15 participants.
 - Middle School Pizza Party, Adult/Child Round Robin event, and Awards Night were successful.





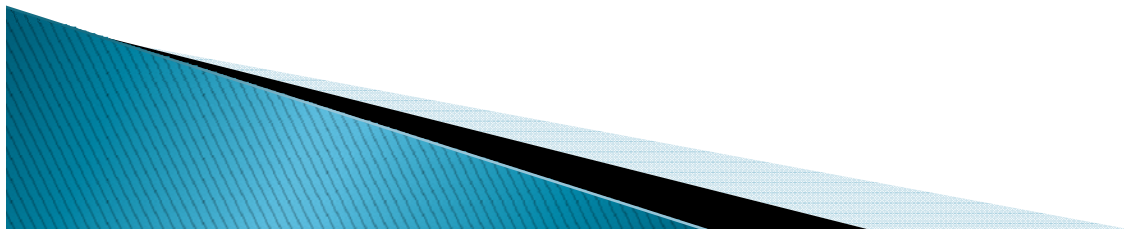
Committee Reports

2014 Tennis Concerns / 2015 Changes:

- **Girls Team Numbers**
 - Continued to actively recruit girls from lessons
 - Girls coaches focused on building team spirit including hosting first team dinner

- **Number/Consistency of B team matches**
 - Weekly round robin matches at CCC were added – increased number and quality of competitors for B team

- **Communications:**
 - Teams had email communications for match lineups and drivers.
 - Facebook used for court closures (quickest method for communications).
 - Constant Contact was used for youth and adult tennis information.



Committee Reports

House & Grounds: Joe Richard

➤ Infrastructure Investment:

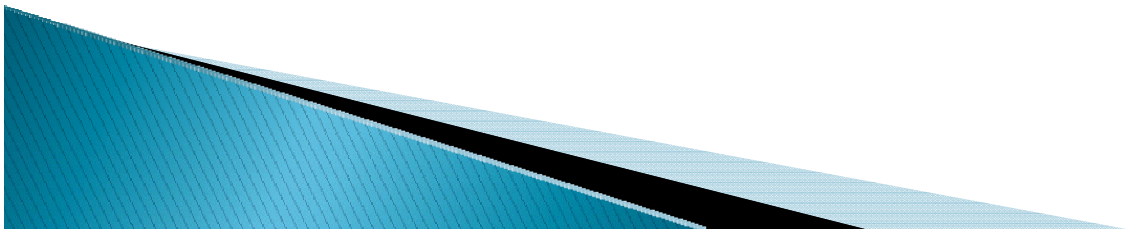
- Painted snack bar
- New hot water heaters in snack bar and bathroom
- New canopies, chairs, and umbrellas
- Two new freezer/fridges and a stand-up freezer in snack bar
- Repaired gas line leak
- Fence and gate repair
- Power washed courts

➤ Tree Maintenance:

- Seasonal pruning and removal
- Planted 3 new shade trees

➤ Lawn:

- Repaired dead grass with sod

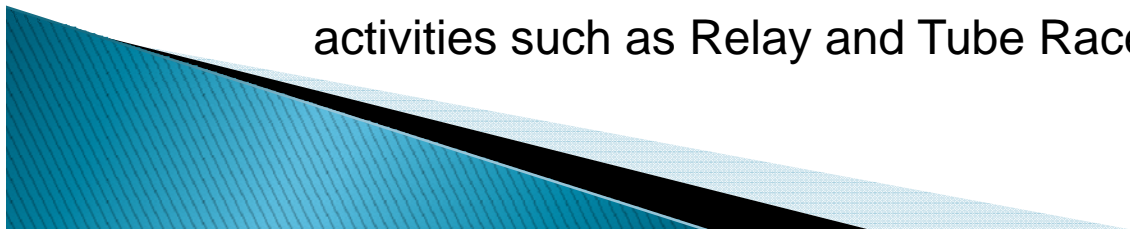




Committee Reports

Social: Marillian Missiti and Becky Ricci

- The New Member Reception was well attended.
- June Friday Night Fiesta well attended (continued live music). Lower attendance at July Fiesta due to weather. Added “Last Hurrah” on closing weekend, also with live music from *Stacy and the Party* (club member: Stacy Shalick)
- Family Day was a success with 177 members participating:
 - Attendance was lower than previous years.
 - Wedgewood Staff did a fantastic job helping with events, and some performed in a mini-talent show (great idea to incorporate in 2016 planning).
 - Need more volunteer support on Family Day. For 2016, we will recruit more volunteers for short-time commitments, such as coordinating activities such as Relay and Tube Races.

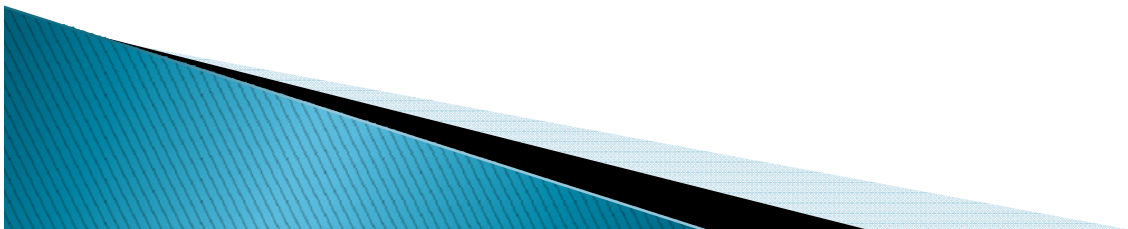


Committee Reports

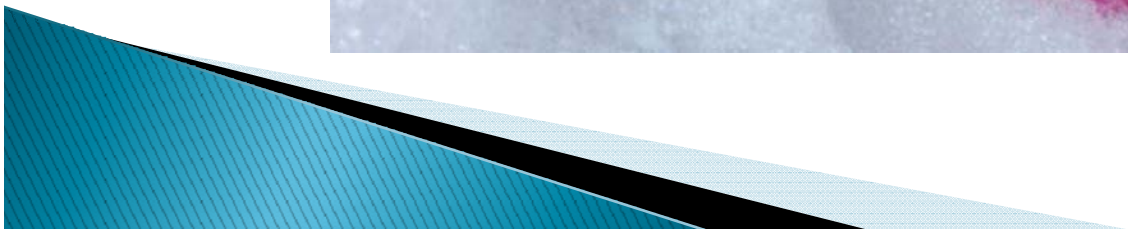


Youth Activities: Jane Patterson

- Youth games and Arts & Crafts run by Elizabeth Barry, Youth Activities Director.
- Special events throughout the summer:
 - Splash Parties for kids of all ages
 - Barn Movie Night
 - Tie Dye Day, Floatie Night
 - And closing out the summer, Flick-n-Float
- Back by popular demand...the Foam Party.



2015 Foam Party









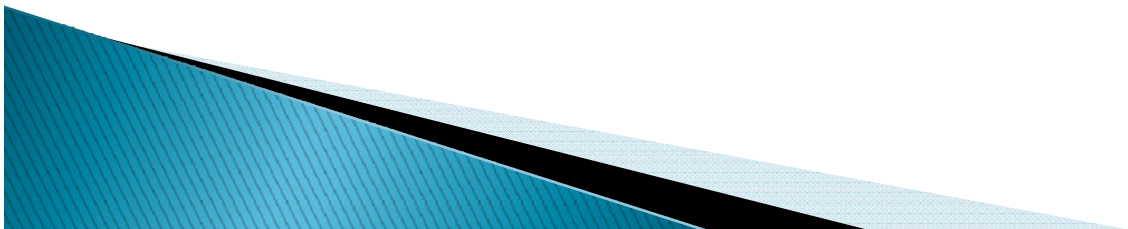


Committee Reports

Web Site – Jim Vanaria

- ▶ Current Website Capabilities
 - Lesson Signup
 - Adult tennis ladder signup
 - Adult tennis ladder scoring and standings
 - Rolling schedule of events
 - Emergency Information
 - Club Open/Closed information
 - Special Messages

- ▶ Report any problems or issues:
jim.vanaria@gmail.com or
thewedgewoodclub@thewedgewoodclub.org



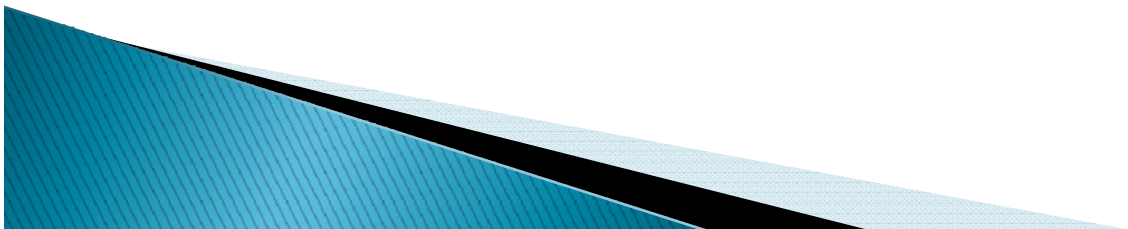
Committee Reports



Web Site continued

- ▶ Evaluating options to upgrade our website
 - Custom Swim lesson signup is biggest obstacle in moving to a new service
 - Continued reviewing local swim and country club websites
 - Looking to modernize look and feel for summer of 2016, Mobile friendly
 - Will continue to use Constant Contact for all club communications
 - New Twitter feed created

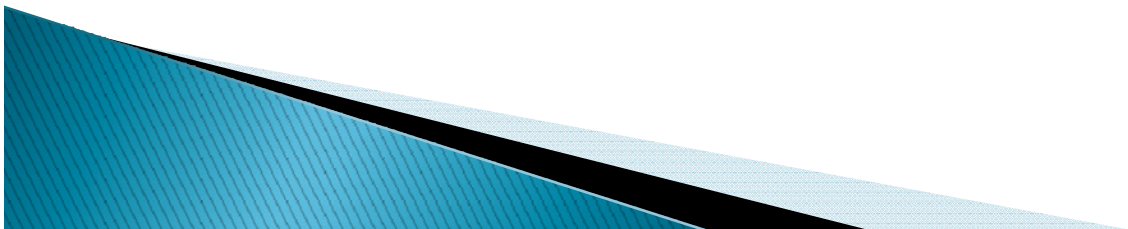
- ▶ Note
 - Please update your emergency contact information
 - Look for directions distributed with this years dues





Court Reconstruction Update

- ▶ Reinforcement of the retaining wall between upper/lower courts.
- ▶ Removal of fences and existing light poles.
- ▶ Surface preparation.
- ▶ New court installation:
 - Post tensioned concrete base poured/finished
 - Light installation
 - Fence completed
 - Court Surface (Spring 2016)



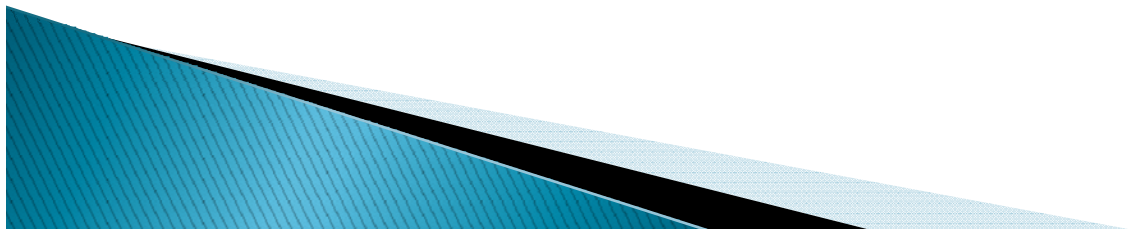
Wall and Court Preparation



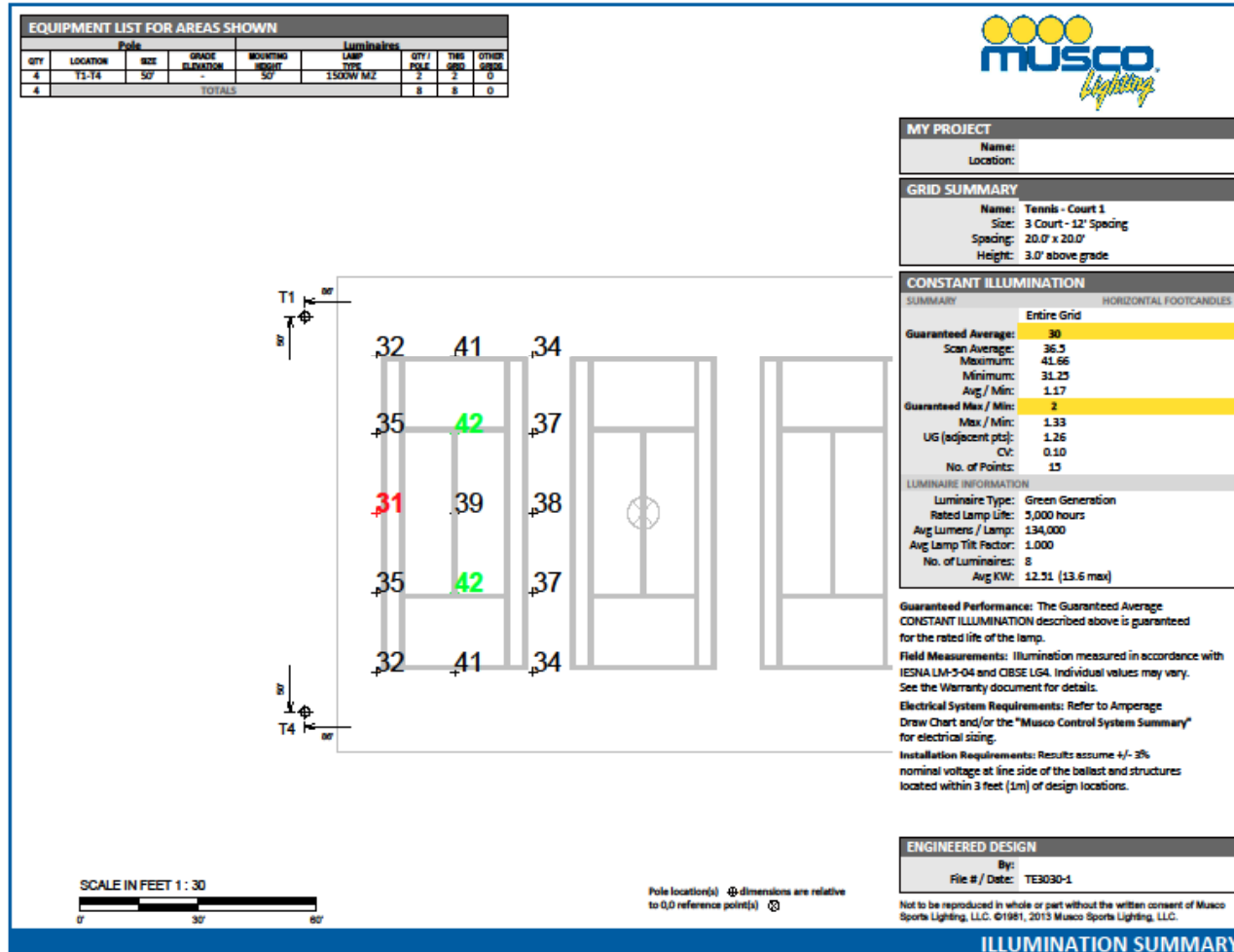
The “pour”



Lights and Fence!



Lighting Plan



New Lighting System

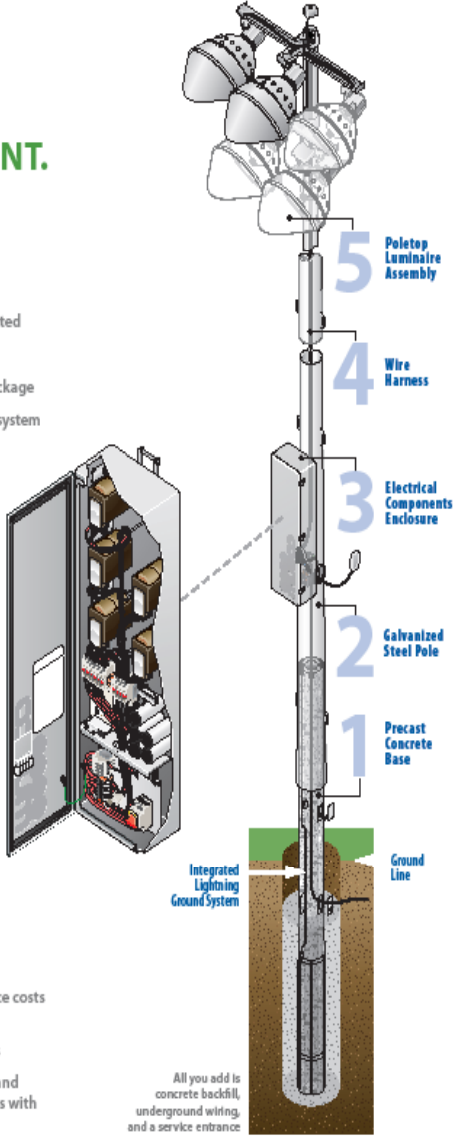
Light-Structure Green® Lighting System



For your **BUDGET,**
for the **ENVIRONMENT.**

5 Easy Pieces™ Complete System from Foundation to Poletop

- Factory wired, aimed, and tested
- Fast, trouble-free installation
- Comprehensive corrosion package
- Integrated lightning ground system



Leading Technology

- Cuts operating costs in half
- Reduces spill light by 50%
- Includes 100% of maintenance costs for 25 years
- Provides constant light levels
- Includes system monitoring and remote on/off control services with 24/7 support

All you add is concrete backfill, underground wiring, and a service entrance



Actual Cost vs. Estimate



➤ Estimated Costs from January 2014 GMM:

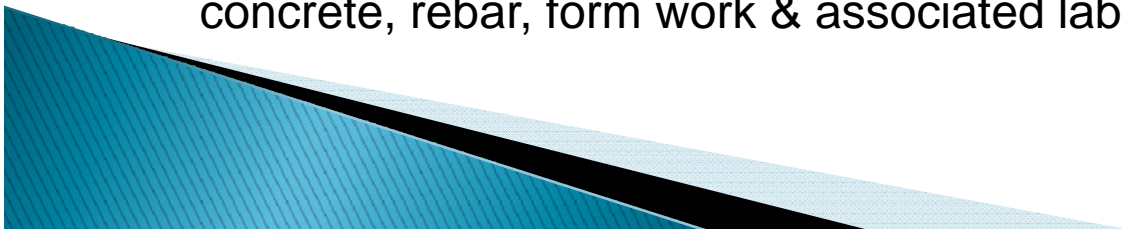
• 3 new Post Tensioned Concrete Courts:	\$188,000
• Tournament Quality Lighting:	\$100,000
• Repairs to the concrete retaining wall:	\$ 12,000
• 5% Contingency (Spring 2015 Construction):	<u>\$ 13,000</u>
Total:	\$313,000

➤ Actual Costs:

• 3 new Post Tensioned Concrete Courts:	\$188,000
• Tournament Quality Lighting:	\$125,000
• Repairs to the concrete retaining wall:	<u>\$ 20,000</u>
Total:	\$333,000

➤ 6.4% Increase from Estimate:

- Lighting costs increased from 2014. The quote came in at \$136,000, we negotiated and reduce the cost by \$11,000.
- The engineered design for the retaining wall repair was more extensive than anticipated. The design increased the amount of excavation, backfill, concrete, rebar, form work & associated labor.





2016 Board Nominations

- | | |
|--|---------------------------------------|
| ➤ President 2nd Term | Kristin Doucet* |
| ➤ President 1st Term | Lauren Dillon** |
| ➤ Vice President | John McPhee |
| ➤ Treasurer | Joel Berenson* |
| ➤ Secretary | Allyson Huntington* |
| ➤ Corresponding Secretary | Nancy Thorson (1) |
| ➤ Membership | Kristen Mattson |
| ➤ House & Grounds | Pat Towle |
| ➤ Pool | Joan Palazzo* & Renee Anderson-Bertos |
| ➤ Tennis | Soraya Stevens* & Claire Demeo |
| ➤ Youth | Jane Patterson* |
| ➤ Social | Becky Ricci* & Brenda Kenahan |
| ➤ Website | Jim Vanaria* (1) |

* denotes currently in position

** denotes currently on board, but nominated for new position

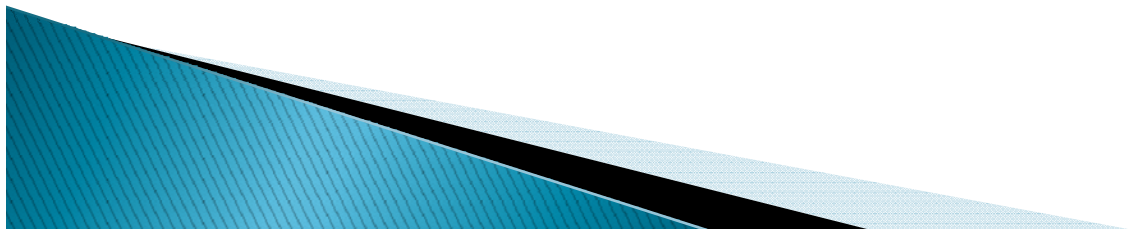
(1) Sustaining Member





Membership Dues Increase

- ▶ **Increase membership dues \$100 for Voting and \$50 for Sustaining to offset expense of minimum wage increases.**
 - ▶ The Club is not exempt from the State's Minimum Wage increases and thus we were required to raise wages \$1.00/hr to \$9.00/ hr for 2015 and we must raise them an additional \$1.00 to \$10.00 for 2016.
 - ▶ The Club did not raise dues in 2015, but we're forced to do so this year in order to absorb the roughly 25% increase in staff wages.
- ▶ **Proposed Action:**
 - ▶ Vote to adopt the membership increase.



Proposed Bylaw Amendment



By-Law Change to Article IV - Entrance Bond and Initiation Fee, Section 1.

This change helps ensure our By-Laws remain current and accurate by eliminating the requirement to update the year and dollar amount every year. The revisions simply strikes the sentence highlighted in red.

Current Language:

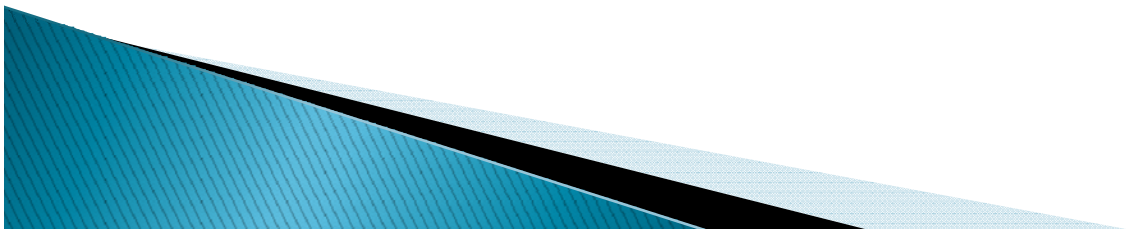
Section 1: There shall be an Entrance Bond for each new membership to be determined annually by the Board of Governors but not to exceed a three percent (3%) increase of the previous years assessment. 2015 Assessment will be set at two thousand nine hundred and forty five dollars (\$2,945.00). Subject to conditions set forth in Article VI, Section 2, this Bond shall be refundable without interest following resignation or termination of membership.

Proposed Language:

Section 1: There shall be an Entrance Bond for each new membership to be determined annually by the Board of Governors but not to exceed a three percent (3%) increase of the previous year's assessment. Subject to conditions set forth in Article VI, Section 2, this Bond shall be refundable without interest following resignation or termination of membership.

Proposed Action:

Vote to adopt the amended By-Law.



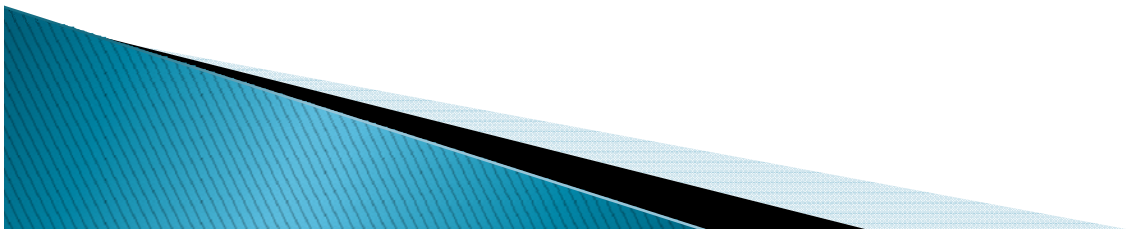


Proposed Adoption of By-Laws

▶ ***Explanation:***

The Board of Governors had several issues over the course of this past year that required direct reference to our by-laws for interpretation and guidance. This referencing led to the discovery of several omissions in our by-laws, and upon further review we found that, at one point in the past eight years, an outdated version of the by-laws had inadvertently been used when editing the document to incorporate that year's amendments. Subsequently, each year's updates were made to an inaccurate version of the by-laws, and several prior years' amendments were missing.

Researching the General Membership Meeting presentations and minutes back to 2007, Kristin Doucet was able to locate the error and update the by-laws year by year, concluding with the most recent amendments from this past January's General Membership Meeting.



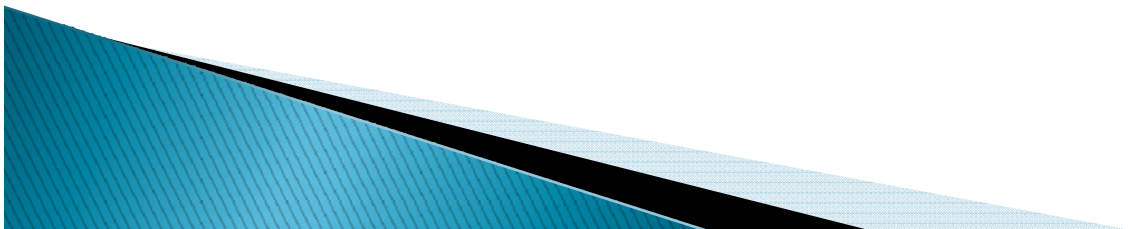


Proposed Adoption Continued

Recognizing the importance of our by-laws, the Board will use this accurate version of the by-laws going forward. The up-to-date, accurate by-laws, including language to make them conform to all previous amendments as well as any proposed amendments that are duly presented and voted on at the 2016 General Membership Meeting, will henceforth be adopted and will be the conclusive Club By-Laws. This step is strictly a formality as all of the amendments were properly advertised, presented and voted upon. The updated version is available on the Club's website.

▶ ***Proposed Action:***

Vote to adopt the amended By-Laws in their entirety, as posted on the Wedgewood Club website, as the current, up-to-date By-Laws.





Thank You for Coming!

- Remember – We are a Volunteer Club!
 - Our board members serve for 2-year terms.
 - We always welcome new people - please consider working on one of our committees.

- Adjournment:
 - 124 Days Until the Club Opens on Saturday, May 28th!

