



2017 General Membership Meeting

Monday, January 30, 2017

Agenda



- Welcome Kristin Doucet - President
- Minutes Allyson Huntington - Secretary
- Treasurer's Report Joel Berenson - Treasurer
 - 2016 Financial Summary
 - 2017 Dues Recommendation
- 2016 Committee Reports:
 - **Membership:** Kristen Mattson
 - **Pool:** Joan Palazzo and Renee Anderson
 - **Tennis:** Soraya Stevens and Claire Demeo
 - **House & Grounds:** Pat Towle
 - **Social:** Becky Ricci and Brenda Kenahan
 - **Youth:** Jane Patterson
 - **Web Site:** Jim Vanaria

Agenda (continued)

- 2017 Board Nominations
- Proposed Membership Dues Increase
- 2017 Proposed Bylaw Amendment
- Adjournment

2016 GMM Minutes



2016 General Membership Meeting – Summary

➤ Treasurer's Report - Joel Berenson

- Recommend dues increase
 - Motion: raise dues to \$1,450 (voting) and \$725 sustaining
 - Motion 2nd
 - Vote: motion passed by majority
- Board Action: Bond raised to \$3,030.

➤ Committee Reports:

- **Membership:** Paula Driscoll
- **Pool:** Orna Miles and Joan Palazzo
- **Tennis :** Liz Cowles and Soraya Stevens
- **House & Grounds:** Joe Richard
- **Social:** Marillian Missiti and Becky Ricci
- **Youth:** Jane Patterson
- **Web Site:** Jim Vanaria

2016 GMM Minutes (pg. 2)

➤ By-Law Amendments

- Motion to amend Article IV Section 1 (Entrance Bond)
 - Motion passed by majority vote, By-Law Amendment adopted

- Motion to adopt By-Laws in their entirety (to correct errors and omissions)
 - Motion passed by majority vote, By-Laws adopted in their entirety

➤ 2016 Board Nominations and Vote

- New Board approved by majority vote

Treasurer's Report

➤ **Treasurer: Joel Berenson**

Financial highlights of the fiscal year ending 10/31/2016:

- Profit of \$6,000 – down \$35,000 from prior year. Our revenues decreased by \$6,000 which is due to the increase in membership dues net of the decrease in special assessments collected in the current year. Our expenses have increased approximately by \$28,000 which is comprised of \$2,300 increase in interest expense on the tennis court loan, \$7,000 increase in payroll, \$9,000 increase in pool maint and by an \$11,000 increase in depreciation. The \$6,000 decrease in revenue and the \$28,000 increase in expenses account for the \$35,000 decrease in our net income
- Cash at end of the year \$182,844 - down \$43,586 from prior year. This decrease is mainly due to our net profit decreasing from last year as well as fixed asset (tennis court etc.) additions net of the bond increases.

Treasurer's Report (continued)

➤ Recommended Dues for 2017:

- Voting Member: \$1,500 increase of \$50
- Sustaining Member: \$ 750 increase of \$25
- This recommended dues increase is to help cover our cost for the increased payroll costs due to the Massachusetts new minimum wage law increases of \$1 per hour for 2015 and an additional \$1 per hour for 2016. The minimum wage was \$8 per hour in 2014. It was increased to \$9 per hour in 2015 and it increased to \$10 per hour for 2016. This year it is raising to \$11/hour for the 2017 season.
- This increase will help us cover the cost of an increased salary for the club general manager as well as the salary of the assistant general manager.

➤ Bond for 2017: Increase 3%

- BoG has voted, in accordance with Club By-Laws, to increase the New Member Bond by 3% to: \$3,115

Treasurer's Report (continued)

- **Initiation Fee for 2017: Increase of \$50**
 - BoG has voted to increase the Initiation Fee to \$250.
 - This requires a By-Law Change that we will presented and voted on later in the meeting.

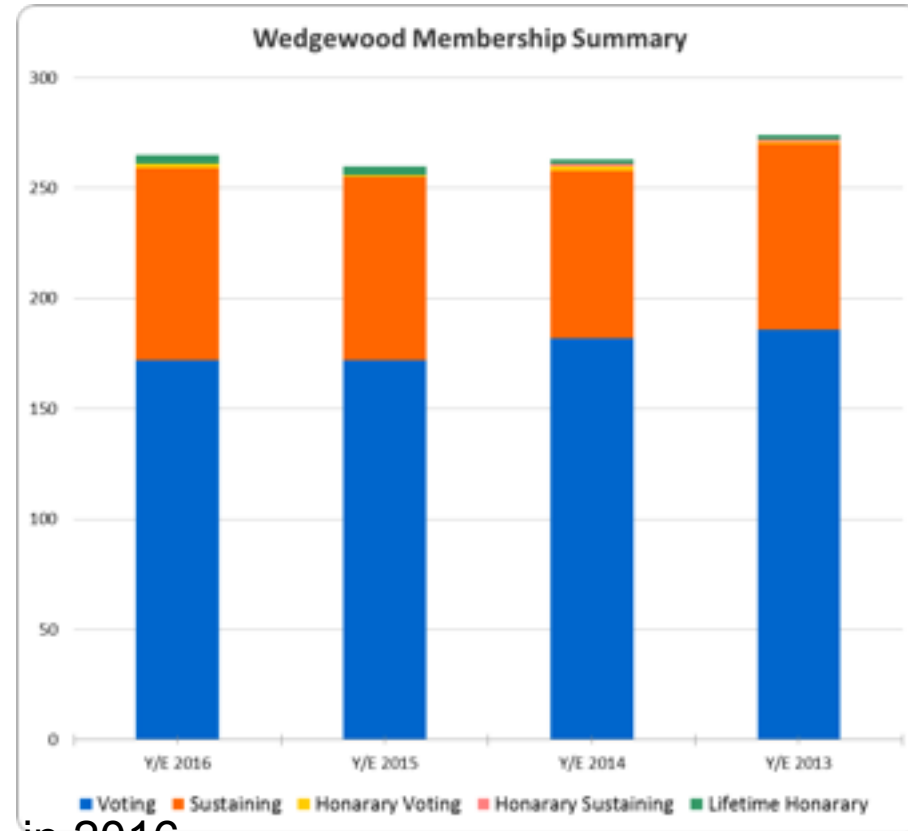
- **Application Fee for 2017: Increase of \$50**
 - BoG has voted to increase the Application Fee (for the wait list) to \$150.

Committee Reports

Membership: Kristen Mattson

2016 Summary

- 172 Voting Members
 - 23 New
 - 23 Resigned
 - 19 Resigned from Wedgewood
 - 8 Moved from Voting to Sustaining
- 87 Sustaining Members
 - 8 New
 - 4 Resigned
- 183 on the Wait List
 - 32 Families added to the waiting list in 2016
 - 10 families entering in 2016 waited 6 years
 - 13 families entering in 2016 waited 5 years



Committee Reports

Membership Continued:

August Membership

- Offered August Membership to the top Ten (10) Families on the waitlist.
- Four (4) Families accepted August Membership.
- WW board has unanimously decided to terminate the August Membership Program
 - Reasons cited:
 - Confusing for guest members
 - Difficult for staff to manage
 - Low popularity with wait list
 - Low revenue/return on effort

Committee Reports

Membership continued:

Sustaining Membership Plan:

- Continue to replace voting members who resign from Wedgewood as well as those families who move to sustaining membership status, up to a maximum of 25 new families per year.
- 2016 had 13 families move to Sustaining Membership.
- 2017 Projection:
 - Twelve (12) member families meet the criteria in tenure and children's ages to change to Sustaining Membership, including some that were eligible in prior season and did not resign from voting.
- Conduct annual review of membership data to confirm that projections are accurate.

Committee Reports



Pool Committee: Renee Bertos and Joan Palazzo

➤ Pool Committee Members:

- Welcome back: E. Wirth, L. McGinness, D. Regan, C. Demeo, S. Dearing, K. Fallon, L. Felice, K. Doucet, B. Leida, S. Stuzynski, B. Weber, M. Zorn
- New Members: A. Weisz, E. Nemirovsky, J. Harris

➤ Swim and Dive Lessons:

- 167 children took swim lessons.
- 30 children took dive lessons

➤ Returning Coaching Staff: Alex and Tatiana Snegour

- Alex: PhD Sports Psychology; former coach at School of Olympic Reserve, Moscow, USA swim teams in NE;
- Tatiana: Masters Physical Ed.; former member of Russian National Synchronized Swimming Team; started synchronized swim team in US and coached competitive swimming.
- PJ Manning returned as assistant swim coach.

Committee Reports

Pool Committee Continued:



Dive Coaches: Kate Gryniewicz could not return as dive coach. It was challenging to find a permanent coach. Thus we had to hire 4 different coaches during the season. Luckily, 3 out of the 4 were familiar with the dive team by either previously coaching or as a team member. The coaches were; Megan Demeo, Faye Gillespie, Tina Coleman & Kate Gryniewicz. Megan Demeo and Tina Coleman have agreed to come back and coach for the 2017 dive team season.

➤ Swim & Dive Team – Colonial League:

- Swim Team = 86 participants Dive Team = 20 participants
- Competed in 4 dual meets, 4 Dive only meets, Swim and Dive All Stars meet, a “friendly” meet with Groton, Colonial Classics, Swim championships and Dive championships. Wedgewood finished in 5th place at Championships for 2016.

➤ Wedgewood hosted the Colonial Classics Meet in 2016 :

The meet was well attended and extremely successful with the Chicken Shack as our food vendor. Wedgewood will be hosting the Dive All Stars in 2017.

Committee Reports

Tennis Committee: Soraya Stevens and Claire Demeo

Tennis Highlights from 2016 Season:

- John Geilfuss returned for his 7th season as WW's Tennis Pro; Marjorie Marino returned as Assistant. We had four junior instructors return and four new first-year hires, only one college-aged.
- Upper court construction was completed in May 2016!
- Youth Tennis:
 - 118 kids participated in tennis lessons and 81 on tennis teams
 - 31 Boys on two A Teams
 - 10 Intra Team Boys
 - 13 Boys on the B Team
 - 27 A and B Team Girls
 - Coaches encouraged girls in the Advanced Girls Clinic to participate in at least one match (A or B level). B-team matches well-attended.
 - Division 2 Girls A-team did not have many match opportunities due to lack of opponents – will move to Division 1 in 2017.

Committee Reports

Tennis Highlights from 2016 Season:

- **Adult Tennis Classes:** Tuesday Tennis Skill Builder, Free Intro to Tennis, Adult Monday Morning Clinic, Thursday evening Cardio Tennis, continued to be popular.
- Adult beginner classes were very well attended, often 8-12 players, and some branched out to other clinics.
- Adult Round Robins and Tennis Ladders continued to have good participation.
- **Tennis Socials:**
 - Fifth Annual Wedgewood Cup Tennis Event moved from Family Day to Sunday. Invited Heritage adult tennis players to attend. Four mixed-doubles courts and social followed the tournament.
 - Kids' Tennis Pizza Party and Awards Night were successful and well-attended.
 - First Head Racquet Demo-Day held in June, well attended and good opportunity for club members to try out different racquets.

Committee Reports

➤ **2015 Tennis Concerns / 2016 Changes:**

➤ **Girls Team Numbers**

- Advanced Girls Clinic numbers are high (30 players). Coaches and Chairs made a concerted effort to encourage girls in this clinic to play A and B team matches.
- Need to recruit a dedicated coach for the girls, one that will return for multiple years. Need another adult to supervise A-team matches, especially if moving to Division 1.

➤ **Weekend staffing and Ball-machine Clinic staffing**

- Under new club management, weekend staffing at club was improved. Club staff responded quickly to requests to fill water coolers, etc.
- Tennis staffing numbers were low. We had few staff available on Sundays and Fridays to cover Ball-machine clinics. We need to make sure weekends are staffed in 2017.

➤ **Communications:**

- Facebook used for court closures and lesson cancellations.
- Constant Contact was used for youth and adult tennis information.

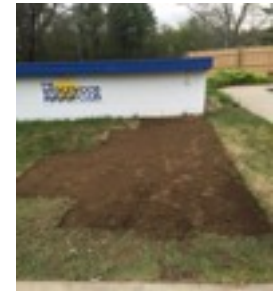
Committee Reports



House & Grounds: Patrick Towle

➤ Infrastructure Investment:

- Well house replaced
- Filter house door & drainage replaced
- Pool heater repairs
- Pool filter pipe repaired
- Energy audit/energy efficient bulbs installed
- 2 new gas grills
- New slush freezer
- New flag
- Tree work 3 large trees removed pruning around courts
- Mosquito Spraying
- Lawn fertilizer service
- Fence repairs
- 3 new courts and lighting finished



Committee Reports

- ▶ **Social: Becky Ricci and Brenda Kenahan**
- The New Member Reception was well attended.
- Fun Fridays went well despite being unable to book live music.
- Family Day was a success with over 200 members participating:
 - Wedgewood Staff did a great job helping with events.
 - Volunteers were very helpful and all ran smoothly.
 - Thinking of changing to an entry fee with an optional meal ticket for 2017.
- The Last Hurrah ended up being well attended after a cloudy start.
 - Staffing was an issue as lots of staff were back to school so need to decide if we'll do it in 2017 or perhaps do it a little earlier.

Committee Reports



Youth Activities: Jane Patterson

- Youth games and Arts & Crafts run by Noah Gilbert, Youth Activities Director.

- Special events throughout the summer:
 - Splash Parties for kids of all ages
 - Barn Movie Night
 - Tie Dye Day
 - Floatie Night
 - And closing out the summer, Flick-n-Float

Committee Reports

Web Site – Jim Vanaria

▶ Current Website Capabilities

- Lesson Signup
- Adult tennis ladder signup
- Adult tennis ladder scoring and standings
- Rolling schedule of events
- Emergency Information
- *Club Open/Closed information, Swim/Tennis meet schedule changes
- *Special Messages

▶ Report any problems or issues:

jim.vanaria@gmail.com or

thewedgewoodclub@thewedgewoodclub.org

Committee Reports



Web Site

- ▶ Evaluating options to be better use our website
 - Swim lesson signup will continue using current program
 - Looking to modernize look and feel for summer of 2017, Mobile friendly
 - Will continue to use Constant Contact for all club communications and member information
 - Will make increased use of Twitter feed for real time communications
 - Club closings
 - Changes in schedules, swim, tennis ..etc.

- ▶ Note
 - Please update your emergency contact information
 - Look for directions distributed with this years dues

2017 Board Nominations

- | | |
|---|---|
| ➤ President 2nd Term* | Lauren Dillon* |
| ➤ President 1st Term | John McPhee** |
| ➤ Vice President | Sergei Nemirovsky |
| ➤ Treasurer | Joel Berenson* |
| ➤ Secretary | Allyson Huntington* |
| ➤ Corresponding Secretary | Kristin Doucet** |
| ➤ Membership | Kristen Mattson* |
| ➤ House & Grounds | Pat Towle* (1) |
| ➤ Pool | Renee Anderson-Bertos* and Alexis Weisz |
| ➤ Tennis | Claire Demeo* and Monica Bou |
| ➤ Youth | Laura McGinness |
| ➤ Social | Brenda Kenahan* and Stacy Chandler |
| ➤ Website | Jim Vanaria* (1) |

* denotes currently in position

** denotes currently on board, but nominated for new position

(1) Sustaining Member



Membership Dues Increase

- ▶ **Increase membership dues \$50 for Voting and \$25 for Sustaining to offset expense of minimum wage increases.**
- ▶ The Club is not exempt from the **State's Minimum Wage** increases and thus we were required to raise wages \$1.00/hr to **\$9.00/ hr for 2015** and then we had to raise them an additional \$1.00 to **\$10.00 for 2016**.
- ▶ For the 2017 season there is another mandatory \$1.00/hr raise to the **State's Minimum Wage** increasing minimum wages to **\$11.00 for 2017**.

- ▶ **Proposed Action:**
- ▶ Vote to adopt the membership increase.

Proposed Bylaw Amendment



By-Law Change to Article IV - Entrance Bond and Initiation Fee, Section 2.

This change helps the club raise the Initiation Fee as inflation raises our club expenses. The initiation fee is non-refundable. If this passes, the board anticipates raising the initiation fee to \$250.

Current Language:

*Section 2: There shall be a non-refundable Initiation Fee for each new Voting Membership to be determined by the Board of Governors, **but not to exceed two hundred dollars (\$200).***

Proposed Language:

*Section 2: There shall be a non-refundable Initiation Fee for each new Voting Membership to be determined by the Board of Governors, **but not to exceed 20% of the current voting member dues.***

Proposed Action:

Vote to adopt the amended By-Law.



Thank You for Coming!

- Remember – We are a Volunteer Club!
 - Our board members serve for 2-year terms.
 - We always welcome new people - please consider working on one of our committees.

- Adjournment:
 - 117 Days Until the Club Opens on Saturday, May 27th!